Income & Expenses	Budget 1st Qtr 1993	Budget 2nd Qtr 1993	Budget 3rd Qtr 1993	Budget 4th Qtr 1993	Current Budget 1993	Budget Totals for 1992	Actuals Totals for 1991
WER Income							
WER Change in Sub Liability	5,000	19,000	25,000	(17,000)	32,000	22,406	56,301
WER Subscription Sales	124,550	103,550	97,550	145,550	471,200	445,258	357,284
Back Issue & Single Copy Sales	3,000	3,000	3,000	3,000	12,000	13,017	15,790
Newsstand Sales (after Returns)	44,000	48,500	48,500	48,500	189,500	189,077	173,566
Book & Product Sales	9,000	6,000	6,000	23,000	44,000	24,357	25,903
Royalties	1,500	500	1,300	0	3,300	3,448	15,181
List Rental	3,000	3,000	5,000	5,000	16,000	15,568	19,717
Unclassifieds	2,800	2,800	2,800	2,800	11,200	10,977	8,552
Contributions	4,200	4,200	4,200	4,200	16,800	17,052	15,955
Other Income	600	600	600	600	2,400	8,922	32,823
Total WER Income	197,650	191,150	193,950	215,650	798,400	750,081	721,071
WER Expenses							
WER Payroll	76,618	76,618	76,618	76,618	306,472	294,380	261,754
WER OPS	1,563	1,563	1,563	1,563	6,250	25,817	25,875
WER Payroll Taxes/Wrkrs Comp	8,428	8,428	8,428	8,428	33,712	29,844	31,138
WER Vacation Pay	4,218	4,218	4,218	4,218	16,873	15,987	12,921
WER Health Care Expense	5,198	5,198	5,198	5,198	20,792	13,205	3,409
WER Employee Bonuses	0	0	0	0	0	810	0
Printing WER	25,250	25,250	25,250	25,250	101,000	105,680	114,746
Writers & Illustrators	7,375	7,375	7,375	7,375	29,500	27,386	27,570
Editorial/Production Expenses	1,650	1,650	1,650	1,650	6,600	8,267	11,731
Fulfillment/Promotion Expenses	26,330	25,850	29,230	35,530	116,940	119,987	91,161
Newsstand Expenses	4,750	4,750	4,750	4,750	19,000	22,617	24,290
Book & Product Sales Expenses	5,300	3,650	3,650	13,000	25,600	25,836	17,561
Rent, Maintenance & Utilites	13,439	13,439	13,439	13,439	53,756	52,724	51,327
Insurance & Taxes	1,975	1,975	1,975	1,975	7,900	3,577	4,215
Office & Computer Supplies	4,250	4,250	4,250	4,250	17,000	16,598	9,649
Depreciation	2,630	1,965	1,875	1,875	8,345	8,000	9,046
Postage & Phone	3,250	3,250	3,250	3,250	13,000	13,910	16,467
Other Expenses	688	688	688	688	2,750	4,917	41,310
Total WER Expenses	192,911	190,116	193,406	209,056	785,490	789,541	754,168
WER Gain/(Loss)	4,739	1,034	544	6,594	12,910	(39,461)	(33,097)

	Budget 1st Qtr 1993	Budget 2nd Qtr 1993	Budget 3rd Qtr 1993	Budget 4th Qtr 1993	Current Budget 1993	Budget Totals for 1992	Actuals Totals for 1991
New Project Income							
Royalties Books/Projects	0	0	0	0	0	0	
Contributions & Fundraising	0	0	0	0	0	0	
Sales - Dance Events	0	0	0	0	0	3,261	
New Proj Contib to Overhead	0	0	0	0	0	12,000	
Total New Project Income	0	0	0	0	0	15,261	0
New Project Expenses							
Exec Dir Salary Over Baseline	7,886	7,886	7,886	7,886	31,542	28,155	
Asst to Exec Dir Salary	6,540	6,540	6,540	6,540	26,160	7,722	
Pre-Project Pay	0	0	0	0	0	219	
Pre-Project OPS	0	0	0	0	0	0	
Fundraising Pay	0	0	0	0	0	0	
Fundraising OPS	0	0	0	0	0	0	
Dance Event Pay	0	0	0	0	0	63	
Dance Event OPS	0	0	0	0	0	750	
Est NP P/R Taxes/Wrkrs Comp	1,587	1,587	1,587	1,587	6,347	3,666	
Est New Proj Health Care Exp	1,012	1,012	1,012	1,012	4,048	1,470	
Pre-Project Misc Expense	6,000	6,000	6,000	6,000	24,000	634	
Fundraising Misc Expense	0	0	0	0	0	0	
Dance Event Misc Expense	0	0	0	0	0	2,941	
Exec Director Rent	2,049	2,049	2,049	2,049	8,196	3,242	
Other Expenses					0	0	
New Proj Contrib to O/H					0	0	
Total New Project Expenses	25,073	25,073	25,073	25,073	100,293	48,861	0
New Project Gain/(Loss)	(25,073)	(25,073)	(25,073)	(25,073)	(100,293)	(33,600)	0
Combined Gain/(Loss)	(20,335)	(24,040)	(24,530)	(18,480)	(87,384)	(73,061)	(33,097)